

### **Combine Will International Holdings Limited**

(Incorporated in the Cayman Islands on 8 October 2007) (Co. Reg. No.: MC-196613)

# **Press Release**

# Combine Will Reports HK\$3.2 Million Profit on Lower Revenue for 1Q2016

- · Slowdown in sales across all business segments
- · Challenging short-term outlook with continuing pressure on margins
- No efforts spared to manage costs and improve productivity
- Healthy net cash from operations of HK\$52.6 million as at 31 March 2016

#### **FINANCIAL HIGHLIGHTS**

HK\$ 'mil	1Q 2016	1Q 2015	%Change	Q4 2015	%Change
Revenue	376.2	520.7	(27.8)	401.1	(6.2)
Gross Profit	31.9	41.7	(23.3)	36.7	(13.1)
Gross Margin (%)	8.5	8.0	6.3	9.1	(6.6)
Profit/(loss) from Operations	9.5	12.5	(23.8)	10.2	(6.9)
Profit/(loss) Before Tax	3.7	7.1	(47.9)	5.7	(35.1)
Profit/(loss) After Tax	3.2	6.9	(54.5)	2.2	45.5
Basic EPS (cents)	8.8	20.5	(57.1)	9.8	(10.2)

Singapore, 10 May 2016 – Singapore Exchange Main Board listed Combine Will International Limited ("Combine Will" or "the Group"), a leading Original Design Manufacturer ("ODM")/Original Equipment Manufacturer ("OEM") of corporate premium, toys and consumer products in the People's Republic of China ("PRC") and Hong Kong, today announced a 54.5% lower net profit of HK\$3.2 million for the first financial quarter ending 31 March 2016 ("1Q2016") on the back of a 27.8% decrease in revenue of HK\$376.2 million.



Global economic uncertainties and softening customer demand for the Group's ODM/OEM products accounted significantly for the lower revenue. The decreased revenue in the Moulds and Toolings segment was largely due to scheduled completion of third-party orders delivered whilst reduced machine sales was mainly due to the difference in delivery schedules between 1Q2016 and 1Q2015.

The Group continues to experience pressure on margins. While efforts to reorganize and restructure the Moulds and Tooling division have paid off, the increase in the operating costs in China has placed a strain on the Group's financial performance as a whole.

Mr. Simon Chiu, Executive Director of Combine Will, said:

"The Group continues to face challenges amidst volatile economic conditions, especially in the immediate short term.

In the meantime, as a priority, we will spare no effort in identifying a new production centre in Indonesia where we plan to expand the capacity for some of the Group's labor-intensive production to reduce operating costs while continuing to undertake measures to optimize productivity and enhance internal efficiencies.

Our pledge is to maintain a healthy debt to equity ratio for the Group. We have reduced our bank debt net of pledged deposits by HKD 34 million and our cash position of HKD32.2 million, though lower compared with a year ago, is considered adequate and healthy for our operations."



# About Combine Will International Holdings Limited (www.combinewill.com)

Combine Will International Holdings Limited ("Combine Will") is one of the leading Original Design Manufacturers ("ODM") / Original Equipment Manufacturers ("OEM") of corporate premiums, toys and consumer products in the People's Republic of China ("PRC") and Hong Kong. We are also one of the suppliers of plastic injection and die-casting moulds, as well as a distributor of technologically-advanced machines and precision tools used for the manufacture of moulds, die-cast and automobile products.

Established in 1992 and listed on the Main Board of the Singapore Exchange Securities Trading Limited in 2008, we have since grown and expanded our capabilities to become a vertically integrated supplier of a wide variety of plastic and die-cast products. With our in-house research and development ("R&D") team, expertise in manufacturing, moulds and tooling, and machine sales, we are able to help to meet the unique needs of our customers by offering highly customized, comprehensive business solutions including idea generation, product design, mould making and manufacturing. Our customers are from Asia, Europe and North America, including many well-known multinational companies covering a broad spectrum of industries from toys and consumer products to international fast-food chains.

Based in Dongguan, Guangdong Province, the PRC, the Group has a total staff strength of approximately 10,000, operating in six manufacturing facilities in Dongguan and Heyuan, Guangdong Province as well as our latest plant in Guangxi Province.

## For media enquiries, please contact:

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